

# Newsletter August 2020

## New Technicians Tools Added to Platinum Online.

Users of our mobile web application 'Platinum Online' will know just how useful it is in helping to streamline almost every aspect of your business, from viewing user-friendly turnover reports on a smartphone or tablet, to comprehensive prospecting tools for sales staff on the road. The web app is particularly useful for workshop and technician staff, who are regularly working away from a desktop computer but still need to log important information on a job.

Packed full of features such as: remote labour logging tools, real-time parts allocation, real-time media and signature capturing and upload and so much more, this application features an extensive kit of tools designed specifically to streamline workshop operations, increase technician efficiency and maximise profitability.

At Catalyst our software development team is constantly updating Platinum Online with new and exciting features, we're always listening to our customers' needs to find exciting new ways this tool can enhance your business processes.

Throughout July Platinum Online has seen multiple new features released to users, designed to help streamline workshop processes and save staff time. Technicians now have the ability to create new workshop units in their Platinum system remotely from their smartphone or tablet. This allows remote technicians to carry out work, view electronic checksheets, add media and notes, and more, on units that have not been loaded into the system prior to the job being carried out.

A second new feature added this month gives technicians the ability to change the status of a job they are working on using their smartphone or tablet. This means finished jobs can be remotely marked as 'ready to invoice', letting head office know the work has been completed and an invoice can be sent to the customer.

New features are continually being added to both Platinum Online and Platinum Desktop to help increase your business efficiency. For regular updates on new Platinum features please visit the 'Platinum Updates' page on our website or by scanning the QR

code below.





If you're not yet using Platinum Online but are interested in finding out more about how it can help your business succeed, we offer

all Platinum users one free licence for the application so you can see just how effective this application can be. Please contact our sales team at

**sales@catalyst-uk.com** to find out more.

#### **A Word From Les**

The programming department has been busy working at home since the beginning of the COVID-19 lockdown, staying in touch via video calls, emails and online chat systems so we have managed to keep on track with our development plans.



Here are just some of the things we have been working on and released since my last newsletter contribution.

#### **Desktop Platinum -**

- The booking and hire system has been given further flexibility with regards to cancellations.
- Closer integration has been given to our eBay link for foreign currency orders.
- Better security control has been given to the account and unit property screens giving you more control over who can view and who can change information.
- When exporting any list in Platinum to Excel or CSV that has a column for tagging you can now select whether to export the tagged or untagged lines.
- Buying groups have been implemented into the Workshop system.

#### **Platinum Online -**

- Technicians can now update the status of a job.
- Units can be created by technicians.
- News has been added to the opening screen.

#### Some projects we have in the pipeline are -

- We are working on an improved cost price delivery system for our clients who subscribe to the Kramp parts file, this is flexible and will allow us to roll out any dealer specific cost prices for other manufacturers where the files discount structure doesn't follow a pattern for the current discount and escalation pricing import.
- Extra base files for our report generators.
- Purchase order creation from the Workshop.
- Some more enhancements to our Platinum Online Technician Activity option.
- Session only currency exchange rates.
- Multi column sorting of our list displays in Desktop Platinum (Did you know you can already sort by any column in a list by just clicking the heading, click the heading again to reverse sort).

As you can see we have lots of exciting new developments and features in the pipeline for both Desktop Platinum and Platinum Online, subscribe to our website or social media feeds to be kept to date.

As always, Your success is our priority.





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## **New Price File Added - Hoco Parts**

Just one of the many great features offered to Platinum users is our regularly updated parts & prices file service. These manufacturer-supplied files can be added into your

system and will automatically update the prices of any parts you stock from this supplier within your system. This is

Hoco Parts stock parts & accessories from a huge range of manufacturers including; Castrol, Maxxis,

a great way of ensuring your prices are constantly upto-date, giving you peace of mind that you're remaining profitable when buying and selling parts.

We currently maintain a huge library of parts and price files across all trades, and even if we don't currently provide a manufacturer file that you require we're happy to liaise with the manufacturer to obtain the file on your behalf.

As industries are constantly changing, companies are adapting and new parts manufacturers and stockists are always coming along so we're always adding in new files. Pirelli, Dunlop and much, much more.

If you are interested in adding this file to your system, or would like to know more about this service, please contact our sales team on sales@catalyst-uk.com.

The most recent file to be added to our price file library

is from premium motorcycle parts wholesaler Hoco Parts.



For a complete list of all of the parts and price files we offer please visit our website or scan the QR code. If you can not see the file you require please contact our sales team who will be happy to help.





v.facebook.com/dealermanagement



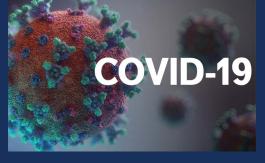
www.youtube.com/CatalystDMS

## **COVID-19 Update**

Like a lot of businesses, since June we have started to slowly and carefully reopen our office and are beginning to adjust to a 'new normal.' Our reception is back to full function after running a reduced service throughout lockdown, so please feel free to contact us on 0116 230 1500

should you need to get in touch.

It's been great speaking to our customers and hearing all of the inventive ways they been successfully keeping their businesses running throughout the lockdown period, whether that be remaining open using an appointment-only service



and strict safety measures, or increasing their online presence in order to keep sales going whilst showrooms have been shut.

For Catalyst, on-site installations and visits are now being carried out, providing strict social distancing guidelines can be adhered to. All of our staff will be provided with sufficient PPE and instructions on how to use it effectively before site visits to ensure the safety of themselves and the dealership staff.

We are doing all we can to ensure the 'new normal' is as safe as possible for both Catalyst staff and our customers, and it is great to see our customers doing all they can to safely and successfully reopen their dealerships after months of being closed.

### Stay in the Know

Ensure you remain completely up to date with all of the latest Catalyst and Platinum updates by subscribing to our RSS Feeds. You can use your Outlook email as an RSS Reader and get instant updates to your email inbox. You can subscribe to various RSS Feeds, including;

- Catalyst News
- Platinum News
- Parts & Prices Updates
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