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MOTORCYCLE EXPO 2019

Motorcycle Expo is edging closer. We will be attending the show as usual in what will be our 24th year at the show. You can find us on Stand B28.

Motorcycle Expo is once again being held at Stoneleigh Park Exhibition Centre, Kenilworth, Warwickshire from the 20th - 22nd January running from 9:30am - 5:00pm on both Sunday & Monday and 9:30am - 4:00pm on Tuesday.

Motorcycle Expo is one of the highlights of the year for us at Catalyst & we are very much looking forward to seeing you all there.



LAMMA 2019

Our Sales team have just returned from exhibiting at LAMMA. The show was a great success with us meeting many of our existing customers and also a number of new prospects interested in Platinum. The 2 days were busy throughout, we were delighted to have our friends BAGMA on the stand throughout the show.

This was our first year exhibiting at LAMMA and we very much look forward to exhibiting again next year. Thanks to the organisers at LAMMA for such a great show.



A word from Jeff

Not a great time for business right now, so much uncertainty! The dreaded fog of "Brexit" hangs over us all. Whatever our personal views on the subject, the lack of a clear path is sapping confidence and making future planning a nightmare.



Combine Brexit with the other great issue that's coming down the line for business. Namely the Inland Revenue plans for "Making Tax Digital" and the outlook for us over worked entrepreneur types gets even more complicated.

Good news! Our software has at last cleared all hurdles so that it's been cleared to appear in the "Available Now" section of her majesties' website. As ever Catalyst have absorbed the cost of this development effort and will not be levying any kind of a charge for the upgrade.

What does this actually mean? Well for users of our accounts systems it's business as usual, filing VAT returns will work pretty much as usual with a few small security exercises the first time it's used. Our knowledge base will shortly provide a guide to making tax digital in order to provide a step by step guide to setting it up. For those not currently using our accounts system to file online I suggest that this might be a very good time to start doing so. The revenues' aim is that in a years' time is to not only make filing via this route mandatory but to also ensure that all information is digitally sourced. In short it will no longer be acceptable to the revenue to calculate VAT manually or even get it from one software package to another by hand.

It's good for us all that Platinum is ready for "Making Tax Digital" and is fully integrated into the business and has done it with no expensive new versions or one off charges. Also of note is that our data import routines are ideal for bringing in data digitally from many other packages meaning that we can offer routes to get digital accounting information into Platinum from third party packages too. No guarantees of course as all products are different & I'm sure some will have either no or inadequate data export for us to work with.

As for Brexit? No instant fixes for that one this month!

"Your Success is our Priority"



WINDOWS XP & PLATINUM

Platinum will no longer run on Windows XP and Windows Server 2003 and 2003 R2 machines.



We haven't supported Windows XP since January 2017 but Platinum did still function (albeit without support) on this platform.

Microsoft themselves abandoned support for this version of Windows in April 2014.

If you do still have Windows XP PC's please get in touch now with our Sales team to discuss upgrading.

Call 0116 230 1500
or email sales@catalyst-uk.com

SOCIAL MEDIA

Facebook or Twitter?

Whichever you prefer, we are on there!



Please like our Facebook page and follow us on Twitter to see our latest enhancements and news. Also, take a look at our Youtube channel for tutorial videos on various areas of the system which have recently been updated!



www.twitter.com/CatalystDMS
www.youtube.com/CatalystDMS
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MAXING TAX DIGITAL

For your V.A.T returns for periods starting on or after 1st April 2019, the Making Tax Digital system is being introduced. Catalyst are pleased to announce that we have demonstrated our compliance with the new system to HMRC and we are now on the list of software suppliers who conform to the requirements of the new system.

You will need a programme update (free to those of you with live software maintenance) that will be available shortly to download.

There is an authorisation process which is documented on the Platinum Knowledge Base "How do I authorise Platinum for Maxing Tax Digital" that needs to be done as part of your first submission under the new system, but this is quick and simple to carry out. For those who are not submitting electronically now, it will depend on individual circumstances as to what is involved in complying with the new system, but for the majority, it should be quite straightforward.

Jeff Kingsbury-Smith, Managing Director says "Whilst this change has involved a considerable amount of work behind the scenes, we have been able to keep the V.A.T submission process nearly identical to that which customers have been using up to this point if they were submitting electronically under the old system. As ever, we have made every effort to minimise the impact of the change on our customers"

TRAINING COURSES

Here at Catalyst we recognise that with such a comprehensive system it can be challenging to absorb all of the system's potential. The solution? Catalyst Training Courses! With excellent staff and on-site facilities it's the easy way to digest all that you need to know with a particular module. The courses have been tailor-made to ensure that every individual leaves as an expert. Got a new staff member joining? Get them booked in today!

JANUARY

- *Stock Control in a Day*
Tuesday 22nd January

FEBRUARY

- *The Customer Retention Centre*
Tuesday 12th February
- *Vehicle Sales in a Day*
Tuesday 19th February
- *A Guide to Workshop Control*
Tuesday 26th February

MARCH

- *Report Generator - So Simple*
Tuesday 12th March
- *The Joy of Accounts*
Tuesday 19th March
- *Stock Control in a Day*
Tuesday 26th March



....Full day courses are £140 per person
Book a Private Training room for £300 for up to 6 people!

COURSES GO FAST SO MAKE SURE YOU BOOK YOURS TODAY!

"Your Success is our Priority"

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