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Catalyst Celebrates 30 Years!

June 2019 marked a significant milestone for Catalyst Computer Systems, as we celebrated 30 years since the company began trading. Throughout these 30 years, Catalyst has proven itself as an established writer and supplier of award winning business management software across multiple trades, including; agriculture, motorcycle, car, marine, caravan, logistics and retail.

Since 1989 we have seen many companies succeed with the help of our business management software, and this is something we take enormous pride in doing. Our company motto is "Your Success is our Priority" which are words we stick by every day.

Catalyst would like to thank all of its customers, both old and new, for choosing Platinum to help manage your business, and helping us reach this 30 year milestone. Here's to the next 30 years!



Royal Highland Show 2019

Since Catalyst's success exhibiting at the 2018 Royal Highland Show, we couldn't wait to return this year. The show is, without a doubt, one of the most exciting of the year for our agriculture sales team, and this year a record number of 195,000 people attended the show.

This year, Catalyst were once again special guests on the BAGMA stand where the team spent a busy weekend demonstrating the Platinum software to new faces, and also answering questions from existing users.

The team came away from the show with a long list of new contacts who are interested in adopting the Platinum software to help run their business.

We would like to thank all who visited us over the weekend, with a special thanks to BAGMA for once again inviting us along to another great week at the Royal Highland Show.



A Word from Les

In my last newsletter article I mentioned that our new version of Platinum Online was about to be released, I'm pleased to say we hit our target release date and it's now being used by an ever increasing number of users. It's functionally compatible with our original Platinum Online version (which will be discontinued at the end of this year) so if you aren't already, please switch over to benefit from the extra features available in the new version (there is a link on the home screen of our original Platinum Online).



Platinum Online is a key component in our Making Tax Digital solution as we use it to register your copy of Platinum with the HMRC. We will be moving our eBay ecommerce registration link over to the same 'Authorisations' section of Platinum Online in next few months to help centralise third party authorisation links in Platinum allowing for easier re-registration when these authorisations expire.

Location recording was added last month to the Technician and Employee activity options in Platinum Online and we are currently working on more features for the Technician Activity option. More information can be viewed and recorded while on site (with or without connection to the internet - remember Platinum Online's activity managers will allow you to record without a signal and will automatically upload information and images to your system once connectivity is restored, allowing for a seamless flow of information to and from staff while working on-site).

Desktop Platinum hasn't been left behind either with the addition of Unplanned Workshop Job entry allowing for a simpler method to book work and allocate when to do it later. Our new Order Processing dispatch option now links to Intelligent Shipper with automatic upload of delivery information, downloading and printing of dispatch labels for many carriers (including but not limited to Royal Mail and Parcelforce). We are just putting the finishing touches to extras from our Booking and Hire module, allowing you to sell extras along with any items you hire out. PDF's now have the ability to be password protected before being emailed (primarily for payroll payslips but will apply to any PDF being sent to an employee, customer, supplier or prospect) which is currently moving through our quality control testing. Finally our report generator is currently being overhauled to allow for even more powerful reporting.

Use the login screen or subscribe to our website or any of our social media platforms to keep up to date with any changes to Platinum. We are releasing new features all the time.

As always we are keeping busy implementing the very latest technology in order to help your business succeed. Your success is our priority.

"Your Success is our Priority"

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It is now possible to add jobs as 'unplanned', list unplanned jobs from the workshop diary and to plan these as and when possible. Workshop jobs will be classed as unplanned if either the expected time or an employee are not allocated to the job.

This feature offers the benefit of being able to book in jobs to the workshop/technicians diary without an allocated time or technician, allowing them to be planned at a later date.

If you want to be able to add unplanned work from the workshop diary, you will first need to set 'Automatically Schedule Jobs' to 'No' in Platinum's settings.



Social Media

Follow us on Facebook or Twitter to keep up to date with all the latest Catalyst news and updates, whether that be Platinum software updates, or general Catalyst related news.

We also have a range of tutorial videos available on our YouTube channel, so take a look!

www.twitter.com/CatalystDMS
www.youtube.com/CatalystDMS
www.facebook.com/DealerManagement



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As some of you may already know, from 14th January 2020 Microsoft will officially end its support for the Windows 7 operating system. Whilst computers running this operating system will still function, it is highly recommended that they be updated to Windows 10 as a matter of urgency.



Having no support for an operating system means that updates and patches for Windows 7 will no longer be released, leaving your system extremely vulnerable to dangerous bugs and viruses that will not be repaired.

As a valued Catalyst customer, we want to help you avoid this at all costs. We will provide you with a free, no obligation consultation to discuss how this change may affect you, and the options you have to ensure your company's data remains completely safe after January 2020.

For your free consultation please contact our sales team, who will talk you through all of your options and answer any questions you may have about Windows 7 end of support.

Training Courses

Here at Catalyst we recognise that with such a comprehensive system it can be challenging to absorb all of the system's potential. The solution? Catalyst Training Courses! With excellent staff and on-site facilities, face-to-face user training is the easiest way to digest all that you need to know with a particular module. The courses have been tailor-made to ensure that every individual leaves as an expert.

*Full day courses are £140 per person
 Book a Private Training room for £300 for up to 6 people!*

Pop these dates in your diary!

Stock Control in a Day
 Tuesday 23rd July

Vehicle Sales in a Day
 Tuesday 20th August

Logistics in a Day
 Tuesday 10th September

Customer Retention Centre
 Tuesday 13th August

A Guide to Workshop Control
 Tuesday 27th August

The Joy of Accounts
 Tuesday 17th September



COURSES GO FAST SO MAKE SURE YOU BOOK YOURS TODAY!

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