

#### **NOVEMBER NEWSLETTER**









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#### **WINDOWS UPGRADE OFFER**

# Windows XP is no longer



# .upgrade now!

Alas Windows XP is dead but fear not the power of Windows 10! Upgrade now to Windows 10 and get up to an hours free remote installation support per PC.

Call our sales team for more information and for a quick quotation today.

Call: sales on 0116 230 1500 or Email: sales@catalyst-uk.com

#### Saltex Trade Show

# **NEC Birmingham** 2 - 3 November 2016 SPORTS AMENITIES LANDSCAPING TRADE EXHIBITION

Catalyst is pleased to announced that we are heading to Saltex for the first time this year in November. We are very excited as Saltex is the UK's national event for grounds care, sports, amenities, estates and green space management.

From turf care and specialist machinery to landscaping and playgrounds, over 260 exhibitors visit the show over the two days. We hope that you are one of the visitors too! Find us on stand H102 to pop in for a chat and discover all of out latest features!



Best of all, it's free to visit so why not come along?

### A WORD OR TWO FROM LES

This month sees the release of a couple of long term projects that we have been working on for a few weeks.

1. Videos - We now store YouTube and Facebook video links within Platinum. These can be private or public videos and are viewable within Platinum. We have re-



named the 'Images' tab on many property screens to 'Media' and now allow images and videos (we have further plans to expand this to other document types - e.g. PDF, spreadsheets etc). Simply record a video, upload it and then link it to any Platinum item that currently allows images (e.g. Vehicle, Stock item, Workshop Job etc).

2. We have smoothed out the "Workshop Free Time" to link more closely with the Personal Planning diary to incorporate "Diary Time Unavailable". This modification is in the final process of being tested and should be released at the start of November.

We are working on another output mode (to complement the existing Screen, Print, CSV file modes) for our Report Generator reporting system to allow the easy export of those reports to third party applications like Excel.

We have started to write a specification for an overhaul to our Stock Movements option from the Stock Control - don't worry, we will retain all the useful features it boasts (pick lists, automatic price reviews etc) while creating a simpler and quicker interface for it. This project goes hand in hand with our plans for a more controlled system of stock locations.

We now have over a thousand tips that Platinum can select from when it's left sitting at a double width menu (and the login screen) which can be a great way for you to see the scope of our software and hopefully see an area of your business we can help streamline even more for you.

Did you know? You can run reports from any internet connected mobile smart device with Platinum Online? It's a great way to keep an eye on those KPI's while you are out and about; it's fully configurable and can run any report that's available in the Report Generator system.

Platinum Online is our free cloud add-on that extends Platinum's reach beyond the desktop. It's constantly being added to so I'd like to suggest you keep an eye on its progress with our social media and news feeds where we advertise all our major software modifications.

Cheers Les..







## XP Support Ending December 31st

This is a reminder that Catalyst is ending support of the Windows XP operating system at the end of 2016. We have alas no choice. Microsoft themselves axed their support a couple of years ago and we have continued to support it for as long as we could but it has now become essential for us to take advantage of later standards to take benefit of features now available. After December 31st any users upgrading their version of Platinum Software may encounter difficulties if the product is run under Windows XP or earlier. Unfortunately it is impossible to predict the likely problems and they will become more numerous over time.



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### STAY IN THE KNOW

Keep up to date with Catalyst news and Platinum updates by subscribing to our RSS Feeds. You can use your Outlook email as an RSS Reader and get instant updates to your inbox. You can subscribe to various RSS Feeds for:

- Catalyst News.
- Platinum News.
- Parts and Prices News.
- Developer News.

Simply visit our Catalyst website using the link below to find all the information you need on how to subscribe. You can also like our Facebook page and follow us on Twitter and Youtube.

VISIT: WWW.CATALYST-UK.COM

#### SOCIAL MEDIA

Facebook or Twitter?

Which ever you prefer, we are on there!

Please like our Facebook page and follow us on Twitter to see our latest enhancements and news. Also, take a look at our Youtube channel for tutorial videos on various areas of the system which have recently been updated!



www.twitter.com/CatalystDMS



www.youtube.com/CatalystDMS



www.facebook.com/DealerManagement

#### STOCK RE-ORDERING A COMPREHENSIVE OVERHAUL

We all fear change, so we made this one as easy to understand and use as is possible. Yes it's a big change in this core area of the software but we really have worked incredibly hard on the details to make it intuitive and simple to use. We've been collecting ideas for a rewrite of stock re-ordering for many years. Time ideas and technology have combined to make it possible. The nettle grasped, the project completed and time for everybody to reap the rewards. Better optimised stocking levels have the potential to reduce the amount of capital tied up in redundant stock dramatically, combine this with considerable time saving in the ordering process and we have a powerful tool to save our users considerable money.

Stock re-ordering is a vital requirement of pretty much all companies holding significant stock levels. We know that this area of the software is used widely so the project has been undertaken with considerable time investment and attention to detail. We have completely reworked, streamlined and improved the programme. This has then been reviewed and tweaked following prototyping resulting in a product which provides the user more information with a pleasing use of colour to focus attention. We've simplified use and saved valuable user time by combining re-order and maximum level recommendations into the mainstream ordering routine. Everything is available in a single list with user over-ride - still incredibly simple. The ordering process has been smoothed and simplified making automated stocking level recommendation "the norm". These recommendations automatically track sales trends including seasonality. Due to popular demand we've introduced the new concept of user interactive order placements to compliment full automation for users wanting more "hands on" control of the process.

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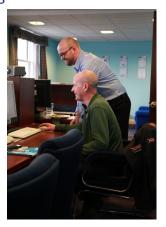
### **TRAINING COURSES**

Platinum Masterclass training events are the perfect opportunity for new starters and existing staff to get up to speed with the key features and benefits of specific Platinum modules.

All of our in-house training courses take place at our Catalyst Offices in Mountsorrel, Leicestershire. LE12 7AT

- Courses typically run from 10am 4pm.
- Full day courses are £140 per person
- Demand for the courses is high so early booking is advisable.

The aim of our training is to help you use the system to its full potential, so you can get the best from your Platinum software and all of its features.



#### November 2016:

- Tuesday 8th Vehicle Sales in a Day
- Tuesday 22nd The Customer Retention Centre
- Tuesday 29th Logistics in a Day

#### December 2016

- Tuesday 6th Stock Control in a Day
- Tuesday 13th The Joy of Accounts

#### January 2017

- Wednesday 11th A Guide to Workshop Control
- Tuesday 17th Report Generator So Simple
- Tuesday 31st Vehicle Sales in a Day

Custom courses are available on request!

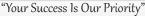
Email: sales@catalyst-uk Call: 0116 230 1500

# SEE: CATALYST-UK.COM/TRAINING CATALYST TIP VIDEOS!



Did you know that Catalyst now create regular tip videos? They do! Find them on Youtube at CatalystDMS where you will be able to discover useful tips and hints to unlock even more potential out of our great software. Make sure you subscribe to ensure that you don't miss any of our future videos. Want to see a particular tutorial video featured? Feel free to contact our sales team if you have any suggestions at sales@catalyst-uk.com.

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