

Newsletter







November 2017

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SALTEX TRADE SHOW

Catalyst are at the Saltex Trade Show which gets underway today. This is our second year at the show after a very successful first year.

With over 290 exhibitors Saltex is the UK's national event for grounds care, sports, amenities, estates and green space management.

The show takes place at the NEC Birmingham

You can find us at the show on Stand H102

The show dates are Wednesday 1st November & Thursday 2nd November.

We would love for you to pop in for a chat to discover all of our latest features, the show is free to visit so why not come along?



Visit: www.iogsaltex.com

CATALYST FINDIT

Our new improved, facelifted FindIt vehicle advertising site is now live!

It is slicker, prettier and more flexible than its predecessor. It's even mobile friendly so fits beautifully onto your smartphone. We have been busy under the hood too so hopefully Google and other search engines will love it.



Best of all it's still completely free to advertise your bikes, caravans and various machines. All you have to do is add information to vehicle sales and the rest is automatic. The facelift is not entirely over though, so watch out for further tweaks plus new features in the coming weeks.

Findit continues to be free in spite of the considerable work that goes into it because we really do want to help you sell your products. Your success is genuinely important to us.

Visit www.catalyst-findit.com

A word from Charles

As we head towards the close of the year, many of you will already be thinking about and planning the changes and improvements that you want to implement over the winter period ready to



drive things forward next year. This might be improving your stock turn; looking for ways to move your old and obsolete stock and turn it into cash; working on your sales processes; generating more income through aftersales marketing; improving productivity in the workshop – there are a myriad of issues, some of which will demand a higher priority than others.

Deciding where to focus your attention can be very challenging as it is unlikely that you will have the time or other resources available to deal with all of them. Once you have decided where to focus your efforts, see whether there are areas where we here at Catalyst could help you make a difference. Platinum has a very wide scope and capability and there may well be features and functions of which you are not aware or perhaps have looked at in the past and decided that it's not for you.

We are making improvements to the software all the time and areas that did not suit you in the past may now be just the thing that you need. Do get in touch with either the sales or support teams and see whether you could take better advantage of your Platinum Software. We can offer good value software health checks on site for you if you want to review how you use Platinum and understand its capabilities better so that you reap the benefits of what is available. We can also provide other training, either remotely by the hour, here at Catalyst on the training courses, or on site. Get in touch and let us help you get the best from your software.

As ever, Your Success is Our Priority.

"Your Success is our Priority"



PLATINUM UPDATES

Purchase Order Export Report

Platinum now has the facility to specify an "Order export report" on the "Supplier Properties" - "Ordering" tab.



This report is accessible from "Add/Edit/ Process Purchase Orders" at the order or order item listing, and is intended to output items on the current order in whatever format the supplier requires, usually for the purpose of creating an electronic order.

Given the flexibility of the Order Processing Report Generator the facility as a whole should be adaptable to a wide range of requirements

Feridax - This modification enables online ordering from Feridax, and a standard report has been issued to produce a file suitable for their "Quick Order" function.

Logistics Document Production

The "Invoice Production" option has been renamed to "Invoice & Credit Production" and has been given the Windows look and feel.

It is also now possible to easily produce credits for jobs that have been invoiced in error.

Visit: www.catalyst-uk.com

Social Media

Facebook or Twitter?

Which ever you prefer, we are on there!



www.twitter.com/CatalystDMS www.youtube.com/CatalystDMS www.facebook.com/DealerManagement



HARDWARE SERVICES

Catalyst offer a full range of hardware services such as Bespoke Servers & PC's/Laptops, Retail & Point of Sale Equipment, Complete Backup solutions, Business Grade Anti-virus, Hardware Repairs, Networking Equipment, Hardware Health visits & Hardware Maintenance Contracts.

All Hardware supplied by Catalyst comes with a 12 month warranty to reassure that in the unlikely event of anything going wrong one of our Hardware engineers is on hand to help.

Catalyst's Epic PC's are custom built using the top branded and most reliable components to meet the requirements of the organisation or end user. We understand how important it is to have a reliable computer system. Contact our Sales team to discuss your requirements.

Call us on 0116 230 1500 or email: sales@catalyst-uk.com

TRAINING COURSES

Here at Catalyst we recognise that with such a comprehensive system it can be challenging to absorb all of the system's potential. The solution? Catalyst Training Courses! With excellent staff and onsite facilities it's the easy way to digest all that you need to know with a particular module. The courses have been tailor made to ensure that every individual leaves as an expert. Got a new staff member joining? Get them booked in today!

NOVEMBER DECEMBER

- Tuesday 7th The Tuesday Customer Retention Centre in a Day
- Tuesday 14th A Guide to Workshop Control
- Tuesday 28th Vehicle Sales in a Day

Our masterclass courses typically run from 10am-4pm on Tuesdays.... <u>CEMBER</u> <u>JANUARY</u>

• Tuesday 5th - Stock Control • Tuesday 9th - Report

- Generator So Simple

 Tuesday 16th A Guide to
 Workshop Control
- Tuesday 30th Vehicle Sales in a Day

....Full day courses are £140
per person
Book a Private
Training room for £300 for
up to 6 people!



COURSES GO FAST SO MAKE SURE YOU BOOK YOURS TODAY!

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