

THE NIGHTS ARE DRAWING IN...

This month the focus is on the MOT Modernisation Project which is due to replace the current 'VTS Device' used by MOT Stations. Catalyst wants to make sure that our customers are aware that we can supply and maintain the IT equipment required. Please continue to send in your seasonal and topical images for use on our login screen. Maybe this month we will have a Halloween theme!

MOT MODERNISATION PROJECT

Many of you will already be aware of the introduction of the Driver and Vehicle Standards Agency's MOT Modernisation Project. Currently MOT stations record their MOT results on dedicated computers known as a 'VTS Device', the project is designed to replace this method with a new 'web-based' system by September 2015.



The new system will replace the existing 'VTS Device' with the aim to modernise and simplify MOT processes and policies. The DVSA have described the new system as a 'mandatory upgrade' which many of you will have to adhere to in due course.

As part of the new MOT Modernisation Project the responsibility for IT equipment used to enter test results will no longer belong to the Driver and Vehicle Standards Agency, this will now belong to you - the Authorised Examiners (AEs). This includes IT equipment, internet connection and printer, alongside equipment repairs and maintenance.

The MOT Special Notice 06-14 states the choice of equipment to be used with the new system, which is:

- Desktop PC, Apple Mac or laptop to enter test results in a fixed location following a vehicle examination
- Tablet or Laptop to enter results while you examine vehicles in a test bay

In the case that you don't already have the relevant IT equipment it is essential that you allow yourself plenty of time to get a new machine in place. It is vital that you have the equipment in order to perform MOT's.

Catalyst can provide you with a suitable desktop PC, tablet or laptop and printer which match the MOT Modernisation Project IT Specification. We build and test all of our desktop PC's in-house here at Catalyst using high quality, branded components that you can trust and rely on. All of the hardware we supply comes with 12 months on-site parts and labour warranty providing you with peace of mind that in the unlikely event of anything going wrong, we will be on hand to help.



If you would like a quotation for any of the above simply contact our Sales Team.

To sign up for alerts to receive the latest updates from the Driver and Vehicle Standards Agency about what you need to do for MOT Modernisation go to: <http://bit.ly/mot-mod>

SEE WWW.CATALYST-UK.COM/HARDWARE

A WORD OR TWO FROM JEFF

Hoping you all had a great and prosperous summer. Frantically busy for some, I know. Many of us run highly seasonal businesses. Even for those without direct seasonality summer can be challenging. Most of the staff will have decamp for warmer climates leaving the remaining staff stretched "oh so thin".



Hopefully that summer madness is now dying down and we can all get on with business. Just a little more relaxed, with a little more time to focus on the finer details. The kids are back at school, holidays over but have a thought for those in haulage as it's a return to the nightmare of delays due to school traffic twice a day.

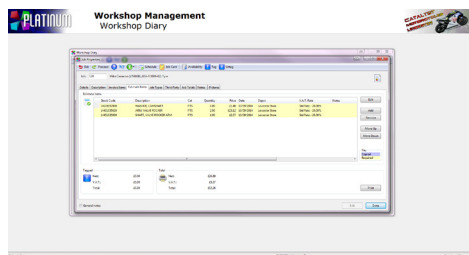
As for Catalyst it's the start of our busy season. The reason? It's because of the time to focus on the finer details of the business, time to review and progress. Hardware, systems and methods can all be examined and improved to make the business slicker for next season. We can help with this; it's an obvious great time for health checks while last season's problems and bottlenecks are still fresh in the mind. Our experienced and knowledgeable experts in both hardware and software provide health checks. These are run at a discounted price because we really want our clients to get the very best from their computer systems. Typically these visits tend to repay massively in saved time, relieved frustration and increased sales from marketing improvements.

Finally for the seasonal, beware the coming of those winter months. For the leisure industry this is a challenging time, marketing your workshop keeps valuable cash flow moving. Our customer retention and marketing tools are excellent for this, if you are not getting the most from them then please ask for help, I suspect that many still don't take advantage of these valuable aids to bring in the business.



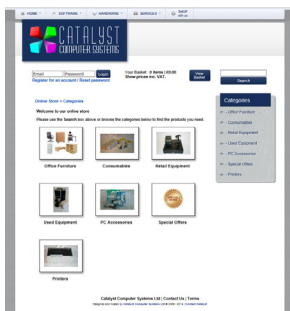
WORKSHOP JOB PROPERTIES

More enhancements! The workshop job properties window has been enhanced so that you can stretch it enabling you to see more items on the "Invoice Items", "Estimate Items" and "Description" tabs.



DO YOU NEED CONSUMABLES?

Do you need ink/toner for your printer? Do you need labels or a ribbon for your label printer? Receipt rolls for your slip printer? Do you need a USB stick? If you need any of the items mentioned you can find them, and more, on our online webshop!



SEE WWW.CATALYST-UK.COM/STORE

ARE YOU ONLINE?

We hope that those of you who have signed up to Platinum Online are making the most of the feature. Those of you who haven't got round to getting Platinum Online what are you waiting for? This handy feature will save you time and give you the ability to see management information instantly. View various dashboards, attach images to stock items and vehicles, complete stock enquiries and much more. This feature is free to use! Contact our Support Team to activate your free licence.



SEE WWW.CATALYST-UK.COM/ONLINE

SOCIALIZING

Follow us on Twitter, like us on Facebook! Take a sneak peek at our YouTube channel which is due to have a few more videos uploaded. Subscribe to our RSS Feeds to receive software updates and more.



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SEE WWW.YOUTUBE.COM/CATALYSTDMS

SEE WWW.FACEBOOK.COM/DEALERMANAGEMENT

2014 TRAINING COURSES

Squeeze in some Platinum training before the end of 2014! We have plenty of topics for you to choose from throughout the few last months of the year. Enhance your Platinum knowledge and make it your new year resolution to use all of the features available to you!



- Location: Catalyst Offices, Mountsorrel, Leicestershire
- Times: 10am - 4pm
- Price: £140+VAT per person

October

- Wednesday 8th - *Platinum Accounts In a Day*
- Wednesday 16th - *Basic Report Generator*
- Wednesday 30th - *Stock Control In a Day*

November

- Tuesday 21st - *Basic Report Generator*
- Wednesday 5th - *Vehicle Sales*
- Thursday 13th - *Customer Retention Centre*

December

- Wednesday 3rd - *Accounts*
- Wednesday 5th - *Vehicle Sales*
- Friday 19th - *Workshop Management*

Many of our training course students thoroughly enjoy their day at Catalyst and find that they learn about features that they never knew about before!

"A very informative day I look forward to doing some of the other modules" -

Jane Lee at Robinsons Caravans Ltd

"Very good, plenty of information thanks a lot" -

Ian Egan at Ken Mallinsons Transport

"Really good course, great system, Thank You!!!" -

James Hammond at SMC Bikes Ltd

"Very informative and enjoyable, thanks" -

Tracey Bennet at Tourer World Ltd

Lots of customers that attend the courses often wish they had done it earlier so book your place now! Training is the key to unlocking the potential that your Platinum system has. Contact our Sales Team for more information.

SEE WWW.CATALYST-UK.COM/TRAINING

ADVERTISE YOUR STOCK EVERYWHERE!

Of course every company's aim and objective is to make money and to do this you need to sell! By using Catalyst you have the key tool to advertising your vehicle stock on multiple sites at the click of a button. No need for duplicate entries on several websites. Simply add your vehicle in Platinum whether it is a car, caravan, motorcycle or quad bike, then go to the 'Web Publishing' tab and simply tick the websites you want your vehicle to appear on!

Free:

- Catalyst FindIt
- Autokingdom
- Bennetts Classified
- Bike-Shack

Associated Charges Apply:

- Visordown
- MCN
- Motorcycle Supermarket
- Auto Trader

• Manheim

- eBay Motors Pro
- Exchange and Mart



If you do want to advertise your stock on any of the 3rd party websites mentioned simply complete a Data Permission Form for each website and send it to sales@catalyst-uk.com. To access the form simply search "Data Permission Form" on the Catalyst Knowledge Base.

DID YOU KNOW?

Whenever you find yourself at a list of information in columns with headings, such as the "CRM" or the new "Nominal Review" option, you can press "Ctrl+P", click the printer icon in the toolbar or select the "Print..." option in the "Options" menu on the main window. This allows you to provide a heading and then print the report.



"Your Success Is Our Priority"

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