

# Newsletter



October 2018

In This Month's Newsletter...

A WORD FROM JEFF SALTEX 2018

**PLATINUM UDPATES** 

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### **SALTEX 2018**

Catalyst are delighted to announce that we will again be exhibiting at SALTEX for the 3rd year running.

SALTEX is the UK's national event for grounds care, sports, amenities, estates and green space management.

From turf care and specialist machinery to landscaping and playgrounds, over 300 exhibitors visit the show and bring the latest products, equipment and expertise to the NEC Birmingham for 2 days.

Register in advance for your free visitors pass by following the below link: www.iogsaltex.com/visitor-registration

Opening times are:

Wednesday 31st October & Thursday 1st November

09:00am - 4:00pm

The NEC Birmingham



Visit: www.iogsaltex.com

### PLATINUM UPDATES

### Sales Order Dispatch:

A new menu option has been added to Sales Order Processing - Sales Order Dispatch. This is designed to assist you in packaging your orders going out to your customers.



You can pick out items on a variety of criteria, divide them into packages, nominate carriage if not already set up on the order, complete any outstanding standard order processes and even raise the invoice for inclusion with the outgoing items.

### **Sales Order Dispatch - Consignment Numbers:**

The Sales Order Dispatch now allows you to specify individual consignment numbers for each package if required.

See our Knowledge Base "How Do I Process a Sales Order through Sales Order Dispatch"

## A word from Jeff

Exploring What Platinum Can Do....

One of the great frustrations of life is visiting clients and finding that they could save lots of time with just a little more knowledge.



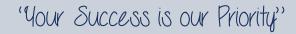
All of us in business seem to be working harder than ever before. It's easy to spend too much time on the everyday tasks and fail to see that some of that time could be saved. It's definitely not getting any easier in business, I know. It's thus ironic that I'm asking you to find a few spare minutes to explore. Platinum is a big product and it will contain features you've never seen or used. Why not invest a little time and explore?

My personal recommendation for special attention is the macro option. It's on the drop downs at the head of the Platinum main window. Macro's allow you to record and play back keystrokes. Anything you do regularly can be made simple by making it the click of a single button.

We all repeat tasks regularly, even if it's only a sentence or two or a commonly used stock code, making it a single mouse click will save time on every occasion you do it.

A few saved minutes a day add up to days over the course of a year...

"Your Success is our priority"





Platinum will no longer run on Windows XP and Windows Server 2003 and 2003 R2 machines.



We haven't supported Windows XP since January 2017 but Platinum did still function (albeit without support) on this platform.

Microsoft themselves abandoned support for this version of Windows in April 2014.

If you do still have Windows XP PC's please get in touch now with our Sales team to discuss upgrading.

> Call 0116 230 1500 or email sales@catalyst-uk.com

## Social Media

Whichever you prefer, we are on



Please like our Facebook page and have recently been updated!





### STAY IN THE KNOW

Keep up to date with Catalyst news and Platinum updates by subscribing to our RSS Feeds. You can use your Outlook email as an RSS Reader and get instant updates to your inbox. You can subscribe to various RSS Feeds for:

 Catalyst News • Platinum News • Parts & Prices News • Developer News

Simply visit our Catalyst website using the link below to find all the information you need on how to subscribe.

## SERVICE DEALER AWARDS

Catalyst are a Gold sponsor at Service Dealer Annual Conference and Awards for the 2nd year running.

This prestigious event for the Agricultural and Grounds care Dealers is an opportunity to meet and discuss challenges and strategies to help them grow and develop their business.

The annual event held at the Belfry, Oxford on Thursday 15th November is always a busy day and evening for our Sales team. Meeting customers, prospective customers and of course our industry friends including BAGMA, Kramp, Stihl, Honda UK, Etesia and Kubota.

2018

Jeff Kingsbury-Smith, Catalyst Managing Director commented:

"We are delighted to be able to continue our sponsorship of the Service Dealer Conference and Awards. It's always a great opportunity to meet with our industry friends and partners"

"Your Success is our priority" is our simple message to all Dealers. That is why we are proud to sponsor the "Star of the Dealership", an award which reminds us all that every member of the team has a role to play in delivering success"

Visit: www.servicedealer.co.uk

## TRAINING COURSES

Here at Catalyst we recognise that with such a comprehensive system it can be challenging to absorb all of the system's potential. The solution? Catalyst Training Courses! With excellent staff and on-site facilities it's the easy way to digest all that you need to know with a particular module. The courses have been tailor-made to ensure that every individual leaves as an expert. Got a new staff member joining? Get them booked in today!

- The Joy of Accounts Tuesday 16th October
- Stock Control in a Day **Tuesday 30th October**

- The Customer Retention Centre A Guide to Workshop Control Tuesday 20th November
- Report Generator So Simple **Tuesday 27th November**

- Tuesday 4th December
- · Vehicle Sales in a Day Tuesday 11th December



....Full day courses are £140 per person Book a Private Training room for £300 for up to 6 people!

COURSES GO FAST SO MAKE SURE YOU BOOK YOURS TODAY!

"Your Success is our Priority"

